

# HISPANIC BUSINESS FASTEST-GROWING 100®

Rank	Company, location/ Type of business	Sales growth 1998-2002		Gross sales* (\$M)		Profit range†		No. of employees		Year founded
		Percent increase	Compound annual rate	1998	2002	1998	2002	1998	2002	
1	<b>SC&amp;A Inc.</b> <sup>1</sup> , San Antonio, TX IT services	116,566.7%	484.4%	\$0.006	\$7.00	D	A	1	4	1998
2	<b>SEI Group Inc.</b> , Huntsville, AL Engr., mgmt., physical & elec. security	25,540.6%	300.2%	\$0.03	\$8.22	F	D	2	57	1996
3	<b>North Wind Inc.</b> <sup>2</sup> , Idaho Falls, ID Envir. support svcs.	18,650.0%	270.0%	\$0.06	\$12.00	A	D	2	186	1997
4	<b>Allright Diversified Services Inc.</b> , Fresno, CA General constr. & engineering	12,612.3%	235.8%	\$0.03	\$3.81	N/A	D	1	9	1998
5	<b>United Reprographic Services Inc.</b> , New York, NY Digital CAD printing	8,500.0%	204.5%	\$0.05	\$4.30	D	A	4	26	1988
6	<b>Tesoro Corp.</b> , Virginia Beach, VA Constr., office renov., demol.	4,704.8%	163.3%	\$0.50	\$24.10	N/A	B	38	131	1997
7	<b>Sterling Financial Group of Cos.</b> <sup>3</sup> , Boca Raton, FL Financial svcs.	3,328.6%	142.0%	\$0.70	\$24.00	B	F	75	350	1997
8	<b>Iris Industries Inc.</b> , Hamilton, NJ Mfg. silicone brake fluid	2,932.0%	134.7%	\$0.03	\$0.76	D	B	2	3	1998
9	<b>Corral Group</b> , Irving, TX Restaurant franchise	1,954.0%	112.9%	\$3.08	\$63.30	F	D	140	2,000	1997
10	<b>Vision Information Technologies Inc.</b> , Detroit, MI E-business consulting	1,837.9%	109.8%	\$0.18	\$3.46	F	C	3	67	1997
11	<b>Tierra Limited Inc.</b> , Chicago Ridge, IL General constr.	1,495.7%	99.9%	\$0.37	\$5.94	A	D	5	28	1998
12	<b>Asset Protection &amp; Security Svcs. Inc.</b> , Corpus Christi, TX Security guards	1,429.8%	97.8%	\$0.56	\$8.49	C	C	1	290	1994
13	<b>Support Service of America Inc.</b> , Norwalk, CA Facility & janitorial svcs.	1,232.2%	91.0%	\$0.45	\$6.00	B	D	50	200	1996
14	<b>N.P. Construction of North Florida Inc.</b> , Jacksonville, FL General construction	1,180.5%	89.2%	\$0.16	\$2.10	N/A	N/A	3	5	1997
15	<b>Trevino &amp; Associates Mechanical Inc.</b> <sup>4</sup> , Dallas, TX Plumbing, piping, heating, AC	1,113.2%	86.6%	\$2.90	\$35.18	D	C	50	300	1997
16	<b>Brightstar Corp.</b> , Miami, FL Value-added svcs.	1,062.6%	84.7%	\$73.00	\$848.67	N/A	N/A	4	400	1997
17	<b>Reytec Construction Resources Inc.</b> , Houston, TX Concrete/asphalt paving	1,025.0%	83.1%	\$0.40	\$4.50	D	B	10	25	1996
18	<b>Alienware Corp.</b> , Miami, FL Computer syst.	966.7%	80.7%	\$4.50	\$48.00	N/A	N/A	20	280	1998
19	<b>The Cube Corp.</b> , Sterling, VA Constr. engr. svcs.	950.0%	80.0%	\$8.00	\$84.00	D	D	150	1193	1994
20	<b>Alante Security Group Inc.</b> , Westbury, NY Security guards/private investigations	896.6%	77.7%	\$0.63	\$6.23	B	B	85	250	1992
21	<b>Oral &amp; Maxillofacial Surgery Centers Inc.</b> , Chillicothe, OH Patient care providers	847.1%	75.4%	\$0.62	\$5.90	D	C	5	55	1993
22	<b>Project Enhancement Corp.</b> , Germantown, MD Project mgmt. & consult. svcs.	837.5%	75.0%	\$0.80	\$7.50	C	D	5	50	1998
23	<b>Alliance General Contractors LLC</b> <sup>5</sup> , Colorado Springs, CO General contracting	789.5%	72.7%	\$1.39	\$12.40	C	B	10	29	1987
24	<b>G&amp;A Outsourcing Inc.</b> , Houston, TX Prof. empl. svcs.	773.6%	71.9%	\$6.01	\$52.49	D	D	15	55	1995
25	<b>Pharmed Group Corp.</b> , Miami, FL Pharm. & medical supply dist.	764.1%	71.4%	\$64.00	\$553.00	C	C	198	238	1980
26	<b>Navarro Research &amp; Engineering Inc.</b> , Oak Ridge, TN Envir., safety, & health consulting	758.3%	71.2%	\$1.73	\$14.84	C	C	8	778	1993
27	<b>Spectrum Communications Cabling Services</b> , Corona, CA Voice & data cabling svcs.	757.1%	71.1%	\$5.60	\$48.00	D	A	49	142	1985
28	<b>Somerset Capital Group Ltd.</b> , Bridgeport, CT Capital & high-tech equip. leasing	710.8%	68.7%	\$12.21	\$99.00	N/A	D	12	44	1984
29	<b>John Keeler &amp; Co. Inc.</b> , Miami, FL Import, whsl., distr. blue crab	690.0%	67.7%	\$4.04	\$31.89	D	D	6	20	1995
30	<b>Explore General Inc.</b> , Fresno, CA General constr.	673.8%	66.8%	\$0.84	\$6.50	N/A	C	3	50	1997
31	<b>Interface Computer Communications Inc.</b> , Chicago, IL Computer sales & svcs.	573.1%	61.1%	\$1.50	\$10.10	N/A	N/A	15	50	1994
32	<b>Gonzales Automotive Group Inc.</b> <sup>6</sup> , South Gate, CA Automotive sales & svcs.	525.8%	58.2%	\$25.02	\$156.57	D	D	100	300	1997
33	<b>The Alamo Travel Group</b> , San Antonio, TX Travel agency	506.1%	56.9%	\$9.80	\$59.40	B	C	13	73	1990
34	<b>J.J. Sosa &amp; Assoc. Inc.</b> , Tampa, FL Architect., engr., envir. remed. & constr.	500.0%	56.5%	\$1.60	\$9.60	B	B	10	28	1992
35	<b>Advanced Federal Services Corp.</b> , Madison, AL Engineering, logistics & admin. svcs.	482.9%	55.4%	\$0.91	\$5.28	N/A	N/A	23	184	1995
36	<b>Jardon &amp; Howard Technologies Inc.</b> , Orlando, FL Multimedia svcs./construction	466.6%	54.3%	\$7.06	\$40.00	N/A	N/A	192	1,139	1990
37	<b>Professional Performance Dev. Group</b> , San Antonio, TX Medical, social svcs., info. systems	466.0%	54.2%	\$5.30	\$30.00	C	C	286	446	1984

\*Figures were rounded to the nearest \$10,000. Revenue growth percentages were calculated using actual figures. †Profit range: A = 16% or more; B = 11%–15%; C = 6%–10%; D = 0–5%; F = Loss. <sup>1</sup>dba Sphinx Consultants & Associates. <sup>2</sup>formerly known as North Wind Environmental Inc. <sup>3</sup>dba Sterling Financial Investment Group. <sup>4</sup>dba Trevino Mechanical Contractors. <sup>5</sup>formerly known as Torres & Associates. <sup>6</sup>dba Casa de Gonzales, Chrysler, Jeep, Kia, Nissan, Dodge, Isuzu.

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		Percent increase	Compound annual rate	1998	2002	1998	2002	1998	2002	
38	<b>JC General Contractors Inc.</b> <sup>7</sup> , El Paso, TX Comm. & residential gen. contracting	450.6%	53.2%	\$1.30	\$7.18	D	D	40	60	1986
39	<b>Balon Inc.</b> <sup>8</sup> , Chicago, IL Food svc. vending & coffee svc.	450.0%	53.1%	\$1.00	\$5.50	N/A	N/A	14	30	1994
40	<b>New Era Builders Inc.</b> , Cleveland, OH General contractor	433.3%	52.0%	\$3.00	\$16.00	C	B	36	22	1989
41	<b>GEC Associates Inc.</b> , Miami, FL General constr.	431.4%	51.8%	\$2.24	\$11.91	B	B	12	24	1989
42	<b>Amarc Enterprises</b> , Spring Valley, CA Nutritional prods.	412.5%	50.5%	\$0.80	\$4.10	C	C	3	9	1995
43	<b>Paragon Project Resources Inc.</b> , Dallas, TX Program & constr. mgmt., engr. svcs.	403.7%	49.8%	\$2.70	\$13.60	F	D	127	95	1989
44	<b>Gruptech International Inc.</b> , Phoenix, AZ Packaging supplies & machinery	400.0%	49.5%	\$0.30	\$1.50	A	B	3	10	1992
45	<b>Burgoa Wine Consultants Ltd.</b> , San Francisco, CA Catering/wine consultants	400.0%	49.5%	\$0.10	\$0.50	N/A	N/A	10	25	1977
46	<b>Lou Sobh Automotive</b> , Duluth, GA Automotive sales & svcs.	391.0%	48.9%	\$87.00	\$427.21	D	D	105	595	1990
47	<b>Systems Engineering Technologies Corp.</b> <sup>9</sup> , Alexandria, VA Engr. svcs.; mfg. intell.-gathering dev.	382.9%	48.2%	\$3.50	\$16.90	A	A	10	110	1990
48	<b>Sunland Engineering Co.</b> <sup>10</sup> , Houston, TX Engr., architect., constr. mgmt.	377.9%	47.9%	\$1.79	\$8.54	A	D	40	80	1985
49	<b>Molina Healthcare Inc.</b> , Long Beach, CA Healthcare svcs.	374.1%	47.6%	\$135.00	\$640.00	D	D	411	817	1980
50	<b>Security Consultants Group Inc.</b> , Oak Ridge, TN Protec. forces, secur. systs., telecom.	327.2%	43.8%	\$9.20	\$39.30	D	C	200	850	1989
51	<b>Tessada &amp; Associates Inc.</b> , Springfield, VA Logis, acq. support, IT syst.	310.9%	42.4%	\$4.60	\$18.90	C	B	55	382	1993
52	<b>Innovations Group Inc.</b> , Richland, WA Mgmt. consultants	304.4%	41.8%	\$0.38	\$1.53	B	B	8	43	1992
53	<b>Persona Computing</b> , San Francisco, CA Software devel., IT staffing	303.5%	41.7%	\$1.49	\$6.03	D	D	3	6	1995
54	<b>Professional Casualty Insurance</b> , Miami, FL Homeowner and flood ins.	297.1%	41.2%	\$3.40	\$13.50	C	C	50	335	1973
55	<b>Muniz Engineering Inc.</b> , Houston, TX Engr. safety & prod. assurance & IT	283.7%	40.0%	\$6.09	\$23.39	C	D	76	299	1992
56	<b>Analytical Services Inc.</b> , Huntsville, AL Mgmt., tech., IT, educational svcs.	283.0%	39.9%	\$4.70	\$18.00	D	C	65	250	1992
57	<b>Elite Temporary Services Inc.</b> , Fort Worth, TX Temporary & permanent staff placement	275.0%	39.2%	\$1.20	\$4.50	C	A	55	250	1998
58	<b>Comscape Communications</b> , Anaheim, CA Wireless phone sales	275.0%	39.2%	\$1.20	\$4.50	N/A	N/A	4	25	1998
59	<b>R.A. Duran Construction Corp.</b> , Yorba Linda, CA Indust. & commerc. bldg. proj.	261.4%	37.9%	\$3.73	\$13.49	D	D	5	7	1984
60	<b>Dynamic Systems Inc.</b> , Los Angeles, CA IT solutions provider	255.1%	37.3%	\$10.70	\$38.00	N/A	N/A	22	27	1991
61	<b>Jordan Kane Floors Inc.</b> , Fishkill, NY Comm. flooring supply & install.	254.5%	37.2%	\$1.10	\$3.90	B	B	3	26	1995
62	<b>Gilbert May Inc.</b> <sup>11</sup> , Dallas, TX General constr.	254.3%	37.2%	\$9.63	\$34.10	N/A	N/A	68	94	1990
63	<b>Ametza LLC</b> , El Centro, CA Whsl. livestock feed, mktg./agribusiness	253.8%	37.2%	\$5.20	\$18.40	D	D	2	15	1998
64	<b>Maldonado Nursery &amp; Landscaping Inc.</b> , San Antonio, TX Landscape, lawn maint., retail sales	244.4%	36.2%	\$2.70	\$9.30	C	B	85	140	1985
65	<b>Optimo Enterprises Inc.</b> , Chicago, IL Real estate development	240.0%	35.8%	\$0.50	\$1.70	N/A	B	2	5	1995
66	<b>Ortiz Enterprises Inc.</b> , Irvine, CA Excavation, earthwork, grading	237.6%	35.5%	\$17.67	\$59.66	D	D	75	135	1986
67	<b>ADT Construction Group Inc.</b> , Las Vegas, NV General constr. & constr. mgmt.	233.3%	35.1%	\$3.00	\$10.00	A	B	23	60	1998
68	<b>Jobs Demand Services LLC</b> <sup>12</sup> , West New York, NJ Professional employment svcs.	233.3%	35.1%	\$3.00	\$10.00	B	B	300	1,800	1994
69	<b>Pacheco Corp.</b> , Salt Lake City, UT General constr.	233.3%	35.1%	\$1.50	\$5.00	D	F	5	35	1987
70	<b>Preferred Building Services Inc.</b> , Kearny, NJ Janitorial svcs.	232.0%	35.0%	\$1.62	\$5.38	C	C	80	540	1988
71	<b>Wendium of Florida Inc.</b> <sup>13</sup> , Miami, FL Quick-service restaurant	230.8%	34.9%	\$2.80	\$9.25	D	D	80	248	1996
72	<b>D&amp;A Building Services Inc.</b> , Altamonte Springs, FL Janitorial svcs.	226.0%	34.4%	\$2.50	\$8.15	D	D	250	500	1985
73	<b>WalkerCom Inc.</b> , Houston, TX Telecomm. hardware, svcs., outtasking	224.1%	34.2%	\$2.47	\$8.00	A	C	18	55	1987
74	<b>Correa Electrical Contractors Corp.</b> , New York, NY Elec. wiring installation	224.0%	34.2%	\$2.50	\$8.10	D	D	12	53	1987
75	<b>Falcon International Bank</b> , Laredo, TX Banking svcs.	210.3%	32.7%	\$7.80	\$24.20	A	A	53	145	1986

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		Percent increase	Compound annual rate	1998	2002	1998	2002	1998	2002	
76	<b>The Paz Group</b> , Carrollton, TX Envir. assessment & small bus. financing	209.2%	32.6%	\$0.17	\$0.52	D	C	3	4	1989
77	<b>Rowland Coffee Roasters Inc.</b> <sup>14</sup> , Miami, FL Coffee mfg. & dist.	208.3%	32.5%	\$24.00	\$74.00	C	C	129	249	1962
78	<b>Biotech Pharmacy Inc.</b> , El Paso, TX Radiopharmaceuticals	204.3%	32.1%	\$4.60	\$14.00	D	C	25	70	1993
79	<b>The Ideal Group Inc.</b> <sup>15</sup> , Howell, MI Steel fabrication & erection	202.7%	31.9%	\$37.10	\$112.30	C	D	129	767	1979
80	<b>Chicago Architectural Metals Inc.</b> , Chicago, IL Metal fabrication & erection	200.0%	31.6%	\$1.00	\$3.00	B	B	3	8	1997
81	<b>NLR Builders Inc.</b> , El Paso, TX General constr.	200.0%	31.6%	\$0.20	\$0.60	B	C	8	10	1990
82	<b>Cape Environmental Management Inc.</b> , Atlanta, GA Engr. & environ. svcs.	190.0%	30.5%	\$10.00	\$29.00	D	F	90	214	1982
83	<b>Lozano Caseworks Inc.</b> , Colton, CA Plastic laminate cabinets & counters	186.1%	30.1%	\$2.73	\$7.80	B	C	35	51	1993
84	<b>MVM Inc.</b> , McLean, VA Security mgmt. svcs.	185.6%	30.0%	\$50.13	\$143.20	D	D	1,072	3,679	1979
85	<b>Geologies Corp.</b> , Alexandria, VA Engr. & info. svcs.	185.4%	30.0%	\$13.37	\$38.16	N/A	N/A	150	250	1989
86	<b>Fred Loya Insurance</b> , El Paso, TX Auto insurance	185.1%	29.9%	\$14.93	\$42.55	D	A	187	524	1974
87	<b>Creative Associates International Inc.</b> <sup>16</sup> , Washington, DC Mgmt. & tech. svcs. consulting	170.9%	28.3%	\$14.52	\$39.34	D	D	200	60	1979
88	<b>Couriers On Demand Inc.</b> , Dallas, TX Courier svcs.	170.8%	28.3%	\$0.36	\$0.98	A	A	18	25	1998
89	<b>Central Concrete Supermix Inc.</b> <sup>17</sup> , Miami, FL Ready-mix concrete	170.1%	28.2%	\$21.51	\$58.12	D	D	143	291	1989
90	<b>AR Utility Specialists Inc.</b> , Phoenix, AZ Engr., project mgmt., construction	169.4%	28.1%	\$2.02	\$5.43	B	C	32	46	1987
91	<b>ATA Services Inc.</b> <sup>18</sup> , Lakewood, CO Personnel staffing	169.2%	28.1%	\$2.60	\$7.00	D	D	55	105	1994
92	<b>Macro-Z-Technology</b> , Santa Ana, CA General constr.	165.0%	27.6%	\$10.00	\$26.50	N/A	D	80	115	1989
93	<b>CSR Construction Corp.</b> , Nutley, NJ Constr. & architec. svcs.	160.9%	27.1%	\$4.60	\$12.00	D	D	20	29	1982
94	<b>Crossland Construction Co. Inc.</b> , Columbus, KS Commercial bldg. constr.	159.6%	26.9%	\$55.64	\$144.46	D	D	321	457	1978
95	<b>CSA Group</b> , Cincinnati, OH Architec., engr., envir., constr. mgmt.	158.8%	26.8%	\$18.02	\$46.64	C	C	1	414	1956
96	<b>Barrett Holdings Inc.</b> , San Antonio, TX Automotive sales & svcs.	158.8%	26.8%	\$102.05	\$264.07	D	D	166	309	1993
97	<b>A&amp;A Maintenance Enterprise Inc.</b> , White Plains, NY Janitorial svcs.	157.1%	26.6%	\$7.00	\$18.00	N/A	N/A	700	1,300	1973
98	<b>La Amapola Inc.</b> , Los Angeles, CA Mexican deli & market	157.1%	26.6%	\$9.16	\$23.55	B	B	104	210	1961
99	<b>Primestor Properties</b> , Los Angeles, CA Real estate & prop. mgmt.	156.0%	26.5%	\$5.00	\$12.80	A	A	11	15	1992
100	<b>Informatix Inc.</b> , San Francisco, CA Computer syst. integration	154.0%	26.2%	\$5.00	\$12.70	N/A	A	10	40	1986

## 2003 FASTEST-GROWING 100: COMPOSITION/PERFORMANCE BY INDUSTRY

Industry	Number of companies	2002 revenues <sup>a</sup> (\$M)	% of total revenues	Revenue growth (\$M) 1998–2002 <sup>b</sup>
Service	44	\$1,596.26	31.75%	\$1,242.10
Wholesale	8	\$1,583.46	31.49%	\$1,396.92
Automotive	3	\$847.85	16.86%	\$633.78
Construction	30	\$718.92	14.30%	\$515.08
Finance	4	\$160.70	3.20%	\$136.59
Manufacturing	5	\$74.96	1.49%	\$63.91
Retail	5	\$45.30	0.90%	\$30.25
Transportation	1	\$0.98	0.02%	\$0.62
<b>Total</b>	<b>100</b>	<b>\$5,028.43</b>	<b>100.00%</b>	<b>\$4,019.25</b>

<sup>a</sup>Gross revenue is rounded. <sup>b</sup>Growth figures are based on actual revenues for accuracy.

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